



Meeting Type City Council – Regular Meeting

Meeting Date May 21, 2025

Agenda Request Form

City of Cape Coral

Title

Resolution 142-25

Ordinances and Resolutions

A Resolution of the Mayor and City Council of the City of Cape Coral, Florida, approving the use of telecommunication services and mobile communication services *Software Name Confidential and exempt per 119.0725, Florida Statutes*, in accordance with State of Florida Contract No. *Software Name Confidential and exempt per 119.0725, Florida Statutes*, for telecommunication services, in the estimated annual amount of \$750,000; authorizing the City Manager or their designee to execute the contract, purchase order(s) and renewal(s).

Department: Information Technology Solutions (ITS)

Dollar Value: \$750,000 (Citywide-General Fund, Enterprise Funds, Internal Services Funds)

Duration: Through contract expiration of 8/23/2026 with one 5-year renewal

Procurement Methodology: Piggyback

Requested Action Approve or Deny

Summary Explanation and Background

The City of Cape Coral has utilized *exemption in Florida St. § 119.0725* as its primary cellular telecommunications provider since 2003. In recent years, however, the City's Information Technology Solutions (ITS) Department has received increasing complaints from users across departments regarding poor cellular coverage and service quality. Despite ongoing efforts to address these concerns, proposed network improvements are expected to take several years to implement.

To address the issue more promptly, the ITS Department conducted a citywide coverage and performance study over several months, evaluating service quality from all three major national carriers. The results showed that *exemption in Florida St. § 119.0725* provides the strongest and most consistent coverage throughout the City. In addition to the improved coverage, *exemption in Florida St. § 119.0725* pricing under the existing Florida State contract offers substantial cost savings at an estimated annual amount of \$45,000.

To ensure uninterrupted service during the migration, the transition will be implemented in a phased approach. Devices will be migrated by category such as smartphones, tablets, laptops and IT devices allowing for careful coordination and minimal impact on city operations.

The State of Florida awarded a contract with *exemption in Florida St. § 119.0725* for mobile communication services. The initial term of the agreement is five years, effective August 24, 2021 through August 23, 2026, with an optional renewal for up to five (5) years.

The procurement is in accordance with City of Cape Coral Code of Ordinances Chapter 2, Article VII, Division 1, Section 2-144(f) of the Procurement Ordinance "Purchases of Goods or Services from Contracts Awarded by other Governmental or Not-for-Profit Entities by Competitive Bid or Request

for Proposals”.

Strategic Plan Alignment

Is this a Strategic Decision? YES

If No, will it harm the intent or success of the Strategic Plan? Choose an item.

If Yes, Priority Goals Supported are listed below:

- ☒ CITY SERVICES AND AMENITIES: DELIVER EXCEPTIONAL CITY SERVICES AND HIGH-QUALITY AMENITIES
- ☐ COMMUNICATION: CULTIVATE AN ENGAGED AND INFORMED COMMUNITY AND WORKFORCE
- ☐ ECONOMY, EDUCATION, AND WORKFORCE: CREATE A COMMUNITY OF PROSPEROUS RESIDENTS, THRIVING NEIGHBORHOODS, AND SUCCESSFUL BUSINESSES
- ☐ FISCAL SUSTAINABILITY: MAINTAIN A FINANCIALLY SOUND GOVERNMENT AND HIGH-PERFORMING ORGANIZATION
- ☐ INFRASTRUCTURE: INVEST IN RESILIENT INFRASTRUCTURE
- ☐ ENVIRONMENTAL SUSTAINABILITY: PRESERVE CAPE CORAL'S NATURAL RESOURCES FOR CURRENT AND FUTURE GENERATIONS

Is this a Consultant recommendation? NO

Is this contained in a Master Plan? NO

If yes to either question, please provide details of the name of Consultant or name of the Master Plan when applicable:

Recommendations

Staff recommends piggybacking State of Florida Contract with *exemption in Florida St. § 119.0725* for Telecommunication services/Mobile Communication Services.

Source of Additional Information

Michelle Hoffman, ITS Director mhoffmann@capecoral.gov, (239) 574-0455

Fiscal Impact/Funding Sources(s)/Budget Consideration

Each corresponding department will utilize the operational budget allocated for this service.

Will this action result in a Budget Amendment? NO

Prepared By Wanda Roop (AB)