



**Meeting Type** City Council – Regular Meeting

**Meeting Date** May 21, 2025

## **Agenda Request Form**

### **City of Cape Coral**

#### **Title**

Resolution 132-25

#### **Ordinances and Resolutions**

A Resolution of the Mayor and City Council of the City of Cape Coral, Florida, awarding Request For Proposal No. RPW2563KMR to establish a prequalified list of firms to provide landscape materials and services for the City on an as-needed basis; approving Master Service Agreement No. RPW2563KMR-A with Coco Tree Service Corp., Master Service Agreement No. RPW2563KMR-B with John Fideli Landscape, LLC, Master Service Agreement RPW2563KMR-C with P&T Lawn and Tractor Service, Inc., Master Service Agreement RPW2563KMR-D with The Davey Tree Expert Company, Master Service Agreement No. RPW2563KMR-E with Tony's Lawn and Landscaping, LLC, and Master Service Agreement No. RPW2563KMR-F with Visualscape, Inc.; authorizing the City Manager or their designee to execute the Master Service Agreement(s), renewal(s), work authorization(s) and purchase order(s).

Department: Public Works

Dollar value: N/A; (Utilization will be on an as-needed basis; Funding will be identified, as applicable, when needed)

Duration: Three-year term with optional two one-year renewals

Procurement Methodology: Competitive Solicitation – Request for Proposal/Qualification

**Requested Action** Approve or Deny

#### **Summary Explanation and Background**

The purpose of this solicitation is to seek professional landscape contractors who will provide landscape material and services related to the installation of new landscapes, refurbishments of existing landscapes, and city-wide reforestation efforts within parks, greenspaces, rights of way, and medians throughout the City. Qualified contractors will be placed on a prequalified list that will be used for landscape material, installation, and bidding purposes.

By pre-qualifying contractors, the City aims to streamline the procurement process, reduce delays, and ensure that only experienced professionals are entrusted with this critical task. Only the prequalified contractors will receive the solicitation to provide landscape material and services related to the installation of new landscapes, refurbishments of existing landscapes, and citywide reforestation efforts within parks, greenspaces, rights of way, and medians throughout the City.

Procurement issued Solicitation #RPW2563KMR on February 19, 2025. A total of 504 plan holders were invited to review the solicitation documents, with 39 plan holders accessing them. The solicitation closed on March 25, 2025, with the City receiving seven (7) responses.

The proposers, in alphabetical order, were Coco Tree Service Corp., Green Technologies of SW FL, LLC, John Fideli Landscape, LLC, P&T Lawn and Tractor Service, Inc., The Davey Tree Expert Company, Tony's Lawn and Landscaping, LLC, and VisualScape, Inc.

On April 7, 2025, a cross-functional technical evaluation team reviewed the seven proposals, based on background and experience, licenses and certifications, qualifications of the firm or team, equipment, team management and ability to complete work, and prior experience with similar work and references. Based on the qualifications demonstrated by the proposals, the evaluation team recommended awarding contracts to the six (6) firms that received at least 80 points out of a possible 100.

The recommendation is to execute contracts with the following firms: Coco Tree Service Corp., John Fideli Landscape, LLC, P&T Lawn and Tractor Service, Inc., The Davey Tree Expert Company, Tony's Lawn and Landscaping, LLC, and VisualScape, Inc.

If approved, the term of the contracts will be for an initial three-year term, with optional two one-year renewals.

The contracts will be on an as needed basis in which work authorizations, as projects are identified, will be issued to the selected firm. For any project specific which is greater than \$100,000, a contract for that firm will be presented to Council for approval.

### **Strategic Plan Alignment**

Is this a Strategic Decision?  YES

If No, will it harm the intent or success of the Strategic Plan?  Choose an item.

If Yes, Priority Goals Supported are listed below:

- CITY SERVICES AND AMENITIES: DELIVER EXCEPTIONAL CITY SERVICES AND HIGH-QUALITY AMENITIES
- COMMUNICATION: CULTIVATE AN ENGAGED AND INFORMED COMMUNITY AND WORKFORCE
- ECONOMY, EDUCATION, AND WORKFORCE: CREATE A COMMUNITY OF PROSPEROUS RESIDENTS, THRIVING NEIGHBORHOODS, AND SUCCESSFUL BUSINESSES
- FISCAL SUSTAINABILITY: MAINTAIN A FINANCIALLY SOUND GOVERNMENT AND HIGH-PERFORMING ORGANIZATION
- INFRASTRUCTURE: INVEST IN RESILIENT INFRASTRUCTURE
- ENVIRONMENTAL SUSTAINABILITY: PRESERVE CAPE CORAL'S NATURAL RESOURCES FOR CURRENT AND FUTURE GENERATIONS

Is this a Consultant recommendation?  NO

Is this contained in a Master Plan?  NO

If yes to either question, please provide details of the name of Consultant or name of the Master Plan when applicable:

### **Recommendations**

Staff recommends awarding RFP#RPW2563KMR, and corresponding contract to provide Landscape Materials and Services, as needed, to the following firms: Coco Tree Service Corp., John Fideli Landscape, LLC, P&T Lawn and Tractor Service, Inc., The Davey Tree Expert Company, Tony's Lawn and Landscaping, LLC., and VisualScape, Inc.

### **Source of Additional Information**

Matt Williams, Public Works Director, 239-574-0457, [mwilliams@capecoral.gov](mailto:mwilliams@capecoral.gov)

### **Fiscal Impact/Funding Sources(s)/Budget Consideration**

The funding will be determined when a need is identified.

**Will this action result in a Budget Amendment?**

NO

**Prepared By**

Wanda Roop (KMR)